

# Internship in an investment and management startup focusing on education

(6 months + possible full-time, starting ASAP)

#### **About Enko Education Investments**

Enko Education Investments is an investor and operator focused exclusively on primary and secondary education in Sub-Saharan Africa. Our aim is to democratise affordable, high-quality education, by building one of the largest networks of private schools in the region. To do so, we partner with ambitious high-potential existing private schools and help them achieve their full potential. In particular, we designed an international high-school model significantly more affordable than any other international high-school.

Enko Education Investments operates today in two countries, Cameroon and South Africa. Enko Education Investments was incorporated early 2013 and is supported by Liquid Africa, a financial advisory company and Enko Capital, a pan-African asset management company.

#### **Objectives of the Internship**

Enko Education manages two schools, one in South Africa and one in Cameroon. In addition, Enko Education will soon operate in DRC, Ivory Coast and Mozambique. Our objective is to build a network of 50 schools within Sub-Saharan Africa.

The successful candidates will contribute fully to all aspect of this growth. They will be exposed to a wide variety of challenges, in the field of marketing, finance, project management, business development. They will gain experience in how to manage a company and how to run investments.

#### Illustration of tasks:

- Management of schools upgrades projects (obtain accreditations, source equipment)
- Develop a university conselling programs, to guide all Enko Education's students to the best universities according to their skills and aspiration.
- Definition and implementation of marketing strategies to recruit parents and students
- Write articles and designs videos to promote Enko Education brand and programmes
- Improve our partnership pipeline by identifying and interacting with schools founders
- Design financial models to assess support partnership decisions
- Source suppliers to lower our equipment costs
- Definition / implementation of management processes of schools
- Identification of improvements in the overall management of schools
- Formalize methodologies to start new programmes
- Support ad-hoc analysis (benchmarks, financial models, specific research, etc.)

Successful interns may be offered full-time position.

### **Expected Profile**

The candidate must have a master or bachelor degree with honors. Demonstrated aptitude in finance, marketing, accounting or IT are a must. Background or experience in education is not expected (although genuine interest is, of course, important).

Here are some of the important required skills:

- Strong oral and written communication and presentation skills,
- Strong finance, analytical and modelling skills (Excel),
- Outstanding organizational skills and capacity to meet deadlines and work under pressure,
- Willingness to work in a startup environment where priority can change from day to day,
- Capacity to interact with people from different backgrounds: professors, school principal, financial analysts,
- Bilingual in English and French or Portuguese.





## **Logistics**

- The internship will be based in Sandton (our office).
- Expected duration is at least six months
- Rolling admissions: start date is flexible (October and November 2015, January 2016)
- Compensation will depend on candidate's profile and experience

## **Application**

Please apply online on <a href="http://www.enkoeducation.com/careers/">http://www.enkoeducation.com/careers/</a> (scroll down to the "intern" section)